

COACHING FOR PERFORMANCE

Managerial coaching strategies that profoundly impact employee job performance, engagement and retention

Supporting research and publications:

"Q1² Meta-Analysis", Gallup Consulting. 1993-1998, 2006.

"Employee Performance Improvement: Understanding Your Role as a Manager", Leaning and Development Roundtable, Corporate Executive Board, 2003.

"Managing for High Performance and Retention: An HR Toolkit for Supporting the Line Manager", Corporate Executive Board, 2005.

"Driving Performance and Retention Through Employee Engagement: A Quantitative Analysis of Effective Engagement Strategies", Corporate Executive Board, 2004.

"Leadership is Broken", infographic, DDI, 2013
(<http://www.ddiworld.com/resources/library/infographics/leadership-is-broken>)

Gavin, D., "How Google Sold Its Engineers on Management", Harvard Business Review, Dec. 2013

"Google's Quest to Build a Better Boss", Bryant, A., New York Times, March 12, 2011

"Google's Rules", New York Times, March 13, 2011
(http://www.nytimes.com/imagepages/2011/03/11/business/20110313_sbn_GOOGLE-HIRES-graphic.html?ref=business)

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